



KONICA MINOLTA

# BE A STRATEGIC PARTNER

RETHINK YOUR DIGITAL TRANSFORMATION INITIATIVES



**MANAGED PRINT SERVICES**  
**MANAGE**

Giving Shape to Ideas

# FREE UP YOUR TIME AND ENERGY

## LET US TAKE CARE OF THE ONGOING MANAGEMENT OF YOUR PRINT FLEET

With Managed Print Services (MPS) Konica Minolta helps you optimise your infrastructure in only three steps: Consult, Implement, Manage. The program is designed to reduce costs, increase your staff's productivity and reduce the burden on IT resources. Discover the full suite of modular Managed Print Services we're offering to help move your business forward.

### Your current workplace in a nutshell

- Running costs are estimated at 50% of total cost of ownership (KONICA MINOLTA ESTIMATION, 2019)
- IT departments are often hold back by repetitive tasks such as hardware maintenance (CIO, 2016)
- 63% of decision makers chose security services as the top area for future investment (QUOCIRCA GLOBAL PRINT 2025 STUDY SECOND EDITION, 2019)
- 52% of decision makers see reducing environmental impact as a top print management challenge (QUOCIRCA GLOBAL PRINT 2025 STUDY SECOND EDITION, 2019)

### What Managed Print Services can do for you

- Right size your print environment through transparent insights
- Save on up to 32% print related costs
- Outsource non key functions to free up your time and energy to focus on the business
- Ensure an average 95% printer uptime and increase the productivity of your teams
- Improve your business sustainably through long-term analytics and insights
- Reduce your carbon footprint by up to 28%

### Our approach to optimise your workplace

**We combine different services in just three steps:**

#### Consult

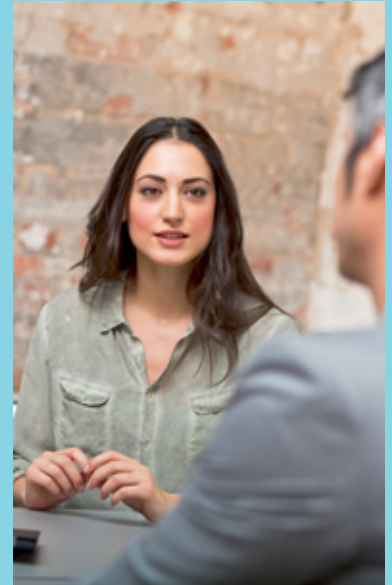
We conduct a thorough assessment of your current print environment, requirements and needs, capture networked device output and identify usage patterns and print volumes. The data is used to design an optimised placement and document production environment.

#### Implement

We control the program from end to end, with technical consulting and support for all devices and documentation for end-users and IT administrators.

#### Manage

Daily device monitoring and service allow your staff to spend more time on more strategic initiatives. Regular management reports keep you apprised of progress and identify areas for improvement.



## MANAGE SERVICES

These services ensure an industry leading uptime of your systems and regular insights into your print fleet through meaningful visualisation.

### Monitor

Delivering the right service in the right time.

Our remote technology team enables you to fully focus on your business whilst we make sure everything runs smoothly in the background. Extensive 24/7 remote monitoring allows for proactive service calls and consumable delivery so your teams are empowered at all times to focus on what their business critical tasks.

#### Your benefits

- Don't worry about hardware not working as we detect and arrange to fix issues quickly
- Free up your IT resources and let us take care of maintenance tasks
- Empower your people by reducing their administrative burden

### On-site support

Freeing up your people so they can spend the saved time on business critical tasks.

We provide you with the manpower needed to unburden you from repetitive tasks and for better cost effectiveness. Through valet services and managed print rooms supported by state-of-the-art technology we automate and streamline processes without compromising on security.

#### Your benefits

- Keep your teams productive at all times and let us make sure your hardware is always running properly
- Free up your people and let us take care about non business critical, repetitive tasks
- Get peace of mind and decide on the level of data protection for your devices

### Report

Turning data into opportunities and driving better decision making.

With our in-depth data and analytics service, you are always up-to-date when it comes to information around invoicing, utilisation, volume, (cost) trends and fleet performance. This helps you make profound decisions on your print fleet optimisation to sustainably develop your business.

#### Your benefits

- Get a reliable base for decision making around your print fleet performance
- Detect cost saving potential at a glance through a comprehensive overview
- Uncover trends related to your print fleet and keep your business future-proof





KONICA MINOLTA

# MANAGE SUMMARY

## KONICA MINOLTA SERVICES OVERVIEW

### DESCRIPTION

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Implementation of remote monitoring solutions incl. fleet monitoring (online web portal for 24/7 access to printing fleet), automated consumable despatch, automated meter readings

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Dedicated management, support and strategic planning of on-premise or remote IT infrastructure

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On-site or scheduled valet services providing management of office printing environment incl. preventative maintenance and help desk support

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Self directed work teams: remote technologies to empower technicians to engage directly with our devices, their inventory and team

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Professional Managed Print Room Services covering on-site facilities management of centralised print room environments

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Extensive suite of regular reports

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Security services to safeguard the privacy and confidentiality of your information through print authentication, hard drive security features and whole of life device management services

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‘Konica Minolta has really helped us maximise the managed print room’s potential. It now assists staff and students daily, enhancing their teaching and learning experiences respectively.’

**Dane Marcus, IT Operations Manager, Ascham School, Konica Minolta customer**

## YOUR NEXT STEP

Contact us to learn how Managed Print Services unleash your business’ potential.

**visit [konicaminolta.co.nz](https://www.konicaminolta.co.nz)**