KONICA MINOLTA

MAKE YOUR CHANGE PROGRAM A SUCCESS

RETHINK THE TRANSITION

MANAGED PRINT SERVICES
IMPLEMENT

Giving Shape to Ideas

OUT WITH
TRANSITION HEADACHES

GET PEACE OF MIND AND LET US MANAGE THE IMPLEMENTATION OF NEW SERVICES

With Managed Print Services (MPS) Konica Minolta helps you optimise your infrastructure in only three steps: Consult, Implement, Manage. The program is designed to reduce costs, increase your staff's productivity and reduce the burden on IT resources. Discover the full suite of modular Managed Print Services we're offering to help move your business forward.

Your current workplace in a nutshell

- Running costs are estimated at 50% of total cost of ownership (KONICA MINOLTA ESTIMATION, 2019)

- IT departments are often hold back by repetitive tasks such as hardware maintenance (CIO, 2016)

- 63% of decision makers chose security services as the top area for future investment
(QUOCIRCA GLOBAL PRINT 2025 STUDY SECOND EDITION, 2019)

- 52% of decision makers see reducing environmental impact as a top print management challenge
(QUOCIRCA GLOBAL PRINT 2025 STUDY SECOND EDITION, 2019)

What Managed Print Services can do for you

- Right size your print environment through transparent insights

- Save on up to 32% print related costs

- Outsource non key functions to free up your time and energy to focus on the business

- Ensure an average 95% printer uptime and increase the productivity of your teams

- Improve your business sustainably through long-term analytics and insights

- Reduce your carbon footprint by up to 28%

Our approach to optimise your workplace

We combine different services in just three steps:

Consult
We conduct a thorough assessment of your current print environment, requirements and needs, capture networked device output and identify usage patterns and print volumes. The data is used to design an optimised placement and document production environment.

Implement
We control the program from end to end, with technical consulting and support for all devices and documentation for end-users and IT administrators.

Manage
Daily device monitoring and service allow your staff to spend more time on more strategic initiatives. Regular management reports keep you apprised of progress and identify areas for improvement.

IMPLEMENT SERVICES

The implementation and integration of Managed Print Services into existing business processes can be challenging, both from a technical as well as employee perspective. Konica Minolta has developed a comprehensive approach toward business solution implementations and project delivery that supports change with project management techniques. This integration is a proven success factor for delivering a change project.
(PROSCI GLOBAL RESEARCH, 2018)

Approach

Implementing and integrating Managed Print Services projects based on best-of -breed standards.

This service enables efficient and practical delivery of Managed Print Services in a controlled manner implementing change with Project Management techniques.

Through effective project monitoring, project control, collaborative planning and efficient risk management, Konica Minolta will endeavour to transition the services, helping to realise business benefits.

Your benefits

– Efficient project delivery through minimum disruption of the day-to-day business

– Identification of quick benefit realisation opportunities through continuous engagement with key stakeholders

Transition

Using a phased approach to transition Managed Print Services smoothly into your business environment.

Phase 1 – Initiation: Scoping and governance mechanisms are agreed and initiated.

Phase 2 - Design and Planning: The design of your individual solution is finalised. Any key delivery processes are agreed, and, the transition schedule is baselined.

Phase 3 - Execution and Transition: A controlled process leading to the implementation of the solution and its transition into every day business use and support.

Phase 4 – Closure: A review of the project against agreed success criteria.

Your benefits

– Controlled transition

– Minimisation of risks through extensive stakeholder engagement

Tailored for you

Tailoring the implementation service to best suit the project, size, complexity and your specific business requirements.

Konica Minolta recognises your business requirements and processes are unique and has two project management services options.

Our Standard Project Management Service suits most Managed Print Services projects and with minimal customisation can be tailored to fit your business.

Our Advanced Project Managed Service is aimed for more complex solutions including international and global projects.

Your benefits

– Choose the services to meet your needs effectively

– Scaled to your project to ensure cost effectiveness

PHASE 1 - INITIATION	PHASE 2 - DESIGN & PLANNING	PHASE 3 - EXECUTION & TRANSITION	PHASE 4 - CLOSURE
– Governance – Adult/Due diligence – Contract finalisation	– Solution design – Delivery planning	– Delivery execution – Acceptance testing	– Project closure

IMPLEMENT SUMMARY
KONICA MINOLTA SERVICES OVERVIEW

DESCRIPTION

SUMMARY - STANDARD PROJECT MANAGEMENT SERVICE

A Konica Minolta Project Manager who will be the central point of contact for your team during the transition project

Collaboratively agreed delivery and installation plan / schedule

Agreement and documentation of specific transition requirements into a Delivery Scope of Work

Project Kick-off meeting to agree governance, align expectations and engage stakeholders

Regular project status reporting and documentation including risk and issue tracking, schedule status and upcoming activities

Konica Minolta and 3rd Party resource co-ordination

Management of solution deployment for all Managed Print Services e.g. hardware, software, and solutions such as Valet Services

Co-ordination of service transition into business as usual support

Formal review of the project against agreed success criteria capturing lessons learned for future improvements

SUMMARY - ADVANCED PROJECT MANAGEMENT SERVICE (AS ABOVE PLUS)

Uptake or integration into your project management systems if required

Be-spoke tailored services relating to your organisational transition requirements (e.g. specific / complex transition processes)

Non-standard / be-spoke tailored documentation relating to your organisational requirements (e.g. Change / Quality / Communication Management)

Co-ordination of global project services

Other tailored or be-spoke project services according to your specific needs

'Following a competitive process, the University of Western Australia engaged Konica Minolta to plan and deploy 491 multifunctional devices along with a redesign and upgrade of our print management software between 2017 and 2019. This was all managed through their Project Management Office. We have found Konica Minolta's team to be professional, transparent and flexible throughout our engagement.'

Jamie Graham, Senior Manager, End User Compute, University of Western Australia, Konica Minolta customer

YOUR NEXT STEP

Contact us to learn how Managed Print Services unleash your business' potential.

visit konicaminolta.co.nz

Konica Minolta Business Solutions New Zealand Ltd